

**LINKED MINUTES OF A REGULAR MEETING OF THE CITY OF CARLSBAD
LAKE CARLSBAD GOLF COURSE ADVISORY BOARD HELD AT THE
MUNICIPAL GOLF COURSE ANNEX ON AUGUST 5, 2026, AT 4:00 P.M.**

Present:	Steve Hendley Dean Bair JW Sutphin Kathy Temple Mike Fulkerson	Chairman Vice-Chairman Board Member Board Member Board Member
Absent:	Happy Scheel	Board Member
Also Present:	Kyle Boatman Ryan Garcia Dina Navarrette Kat Davis Ken Ahrens Stephan Brown	Golf General Manager Assistant Pro Shop Manager Director of Community Development Deputy Director of Community Development Deputy City Manager Compliance Clerk

Time Stamps and headings below correspond to recording of meeting and the recording is hereby made a part of the official record.

0:00:04 **1. ROLL CALL AND DETERMINATION OF QUORUM**

Roll was called determining the presence of a quorum.

0:00:14 **2. APPROVAL OF MEETING MINUTES – JULY 1, 2026**

0:00:16 **MOTION**

The motion was made by Mr. Fulkerson and seconded by Mr. Bair to approve the meeting minutes from July 1, 2026

0:00:17 **VOTE**

The vote was as follows; Yes - Hendley, Bair, Sutphin, Temple, Fulkerson; No - None; Absent - Scheel; the motion carried.

0:00:35 **3. REPORTS**

0:00:42 **A. Maintenance Report**

Kyle Boatman stated normal maintenance activities continue, including weed management, watering, verticutting, fairway spraying, tee box renovations, irrigation,

and mower maintenance. He said the golf course is fully staffed, with two staff members currently out on workers' compensation.

Mr. Bair asked whether anyone had signed up to address the gopher problem. **Mr. Boatman** said no.

Mr. Fulkerson asked for an update regarding the netting on the range. **Kat Davis** stated the vendor has been contacted and initially said the project would begin this week. She said after speaking with the vendor again yesterday, they informed her the project would begin sometime this month.

Mr. Hendley asked whether the company was based in town. **Mr. Boatman** said no, the company operates out of Roswell.

Mr. Bair stated he saw a dead catfish near the upper pond. **Mr. Boatman** said there had been more recently. He explained some of the fish began floating after the pond was treated.

Mr. Hendley asked how long the course had gone without water during the past month. **Mr. Boatman** said it was almost three weeks without water.

0:06:21 **B. Pro Shop Report**

Ryan Garcia stated gift card sales totaled \$26,630.00, memberships totaled \$6,630.00, golf ball sales totaled \$8,927.00, green fees totaled \$46,080.00, cart rentals totaled \$37,755.00, range ball sales totaled \$12,152.00, and tournament revenue totaled \$21,445.00, resulting in total monthly revenue of \$217,048.04. He said the Henry Gutierrez Memorial Tournament will take place on August 8 and 9, 2026. He stated the Chamber of Commerce Tournament will be held on August 22, 2026. He said five part-time positions are currently open, and four applicants will be interviewed on August 14, 2026.

Mr. Bair asked whether the Pro Shop remodel was on schedule. **Mr. Boatman** said yes, the projected completion date is mid-September.

0:11:37 **4. DISCUSSION REGARDING ALCOHOL PRICING**

Mr. Boatman stated once the Pro Shop remodel is complete, alcohol prices will increase. He said every alcoholic beverage sold will increase by \$1.

Mrs. Temple asked if anyone had been bringing outside alcohol onto the course. **Mr. Garcia** stated there have been occasions when containers from alcoholic beverages not sold in the Pro Shop were found in trash cans.

Mr. Bair asked whether new trash cans had been purchased. **Mr. Boatman** said yes, they were placed on the course on August 3, 2026.

0:15:04 **5. DISCUSSION REGARDING CASHLESS TRANSACTIONS AT THE PRO SHOP**

Mr. Boatman stated once the Pro Shop remodel is complete, all transactions will be cashless.

Mr. Sutphin asked whether any issues are expected from regular customers who normally pay with cash. **Mr. Garcia** stated there may be a few customers affected; however, he believes it will not be a significant issue. **Mr. Sutphin** asked whether the Pro Shop will advertise cashless transactions only. **Mr. Garcia** said yes. **Mr. Sutphin** asked whether customers who register for a tee time in advance can pay at the same time. **Mr. Garcia** said yes. He explained if customers check in and pay online, their card will remain on file. He stated when they come into the Pro Shop and want to make a purchase, they can use the card already on file.

Mr. Hendley asked whether tournament participants can pay when they register. **Mr. Boatman** stated the platform used for tournament registration is different from the app used for Pro Shop purchases. **Mr. Hendley** asked whether the two apps could be integrated. **Mr. Boatman** said not at this time.

Mr. Ahrens stated the recommendation for cashless transactions came from the City auditor.

Mr. Garcia stated eliminating cash makes all card transactions easy to track.

0:27:31 **Adjourn**

With no further business, Steve Hendley adjourned the meeting at 4:29 p.m.

Steve Hendley, Chairman

Date